

MLS STATS: *Jan-Aug 2009*

COEUR D'ALENE MULTIPLE LISTING SERVICE

SF - Total Number of Sales

10 year Comparison, Yr/Date Ea Yr

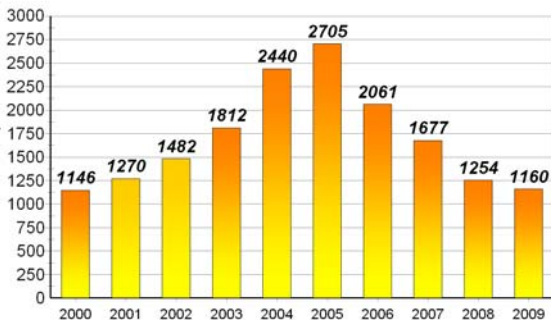


Table below reflects data on residential SF listings - (defined as listings with house built on site, less than an acre of real property) sold during the reporting period - from ***Jan 1st through end of Aug 31st*** of each year reported (year to date). Shown are total number of sales, median sale price, and average sales price in each area. Chart reflects data from SF listings only, and provides comparisons of total numbers sold to similar periods in previous years.

New construction housing accounted for 25% of SF sales for yr/date 2008, and for 26% of sales for yr/date 2009

AREA	Number of Sales			Average Price			Median Price		
	2008*	2009*	%/CH	2008*	2009*	%/CH	2008*	2009*	%/CH
CdA/Dalton	454	411	-9%	227,756	187,026	-18%	197,394	168,000	-15%
Post Falls	311	355	14%	203,177	179,210	-12%	184,000	165,000	-10%
Hayden	162	135	-17%	256,296	238,521	-7%	222,100	193,500	-13%
Rathdrum/Twin Lk	88	82	-7%	212,917	183,942	-14%	181,750	164,490	-9%
North K.C.	13	23	77%	152,169	150,671	-1%	155,000	139,900	-10%
South K.C.	8	7	-13%	1,024,438	778,413	-24%	N/A	N/A	
Kootenai Co sub-total	1,036	1,013	-2%	228,783	194,161	-15%	194,270	168,971	-13%
Silver Valley	75	45	-40%	135,661	105,144	-20%	138,000	104,500	-24%
Bonner/Boundary	57	60	5%	238,046	205,325	-14%	205,500	171,000	-17%
Benewah	16	17	6%	123,512	135,275	10%	119,150	140,000	17%
West (WA counties)	70	25	-64%	246,929	213,636	-13%	231,756	201,000	-13%
TOTALS	1,254	1,160	-7%	223,305	190,842	-15%	192,000	165,900	-14%

Overall Residential Totals:

These numbers reflect sales of ALL residential listings, from the inexpensive mobile homes on rented lots to the high end waterfront properties. For Yr/Date 2008, sales prices ranged from \$5,000 to \$4,770,000, with an average of 123 days on market. For Yr/Date 2009, sales prices ranged from \$8,500 to \$8,000,000 with an overall average of 124 days on market.

#/Sales			Total Volume			Average Price			Median Price		
2008	2009	%/CH	2008	2009	%/CH	2008	2009	%/CH	2008	2009	%/CH
1774	1624	-8.5%	451,789,649	350,820,162	-22.3%	254,673	216,022	-15.2%	197,534	169,900	-14.0%

*The representations in this report are based in whole on data generated from the database of the Multiple Listing Service of the Coeur d'Alene Association of REALTORS® for the time periods specified in the report. Data maintained by the Association or its Multiple Listing Service may not reflect all real estate activity in the market. *Limited number of sales prevents definitive derivation of median sale price, where half the sales are below that level and half the sales are above.*

Statistical Odds & Ends - Aug:

	2008	%/Total	2009	%/Total
<99,999	19	7.1%	23	8.8%
100-199k	125	46.5%	157	59.9%
200-299k	65	24.2%	49	18.7%
300-499k	36	13.4%	22	8.4%
500-999k	19	7.1%	9	3.4%
>1,000,000	5	1.9%	2	0.8%
total	269		262	

For the month of Aug 2008:

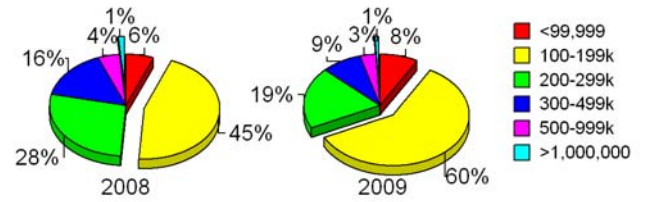
- a) Approx 54% of all residential sales reported in Aug 2008 were sold at less than \$200,000,
- b) avg sales price of SF Listing in Aug 2008, with 3 BR, 2 BA, was \$190,698, with avg 124 days on market

For the month of Aug 2009:

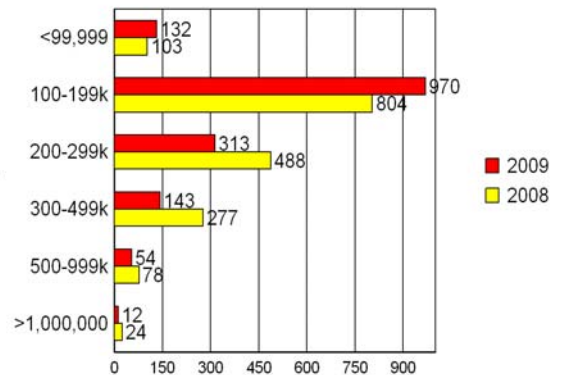
- a) approx 69% of all residential sales reported in Aug 2009 were sold at less than \$200,000.
- b) avg sales price of SF Listing in Aug 2009, with 3 BR, 2 BA, was \$171,046 with avg 105 days on market

Residential Sold Units*
Jan 1 through Aug 31 For Each Year Reported

*Reported by Percentage of Price Range

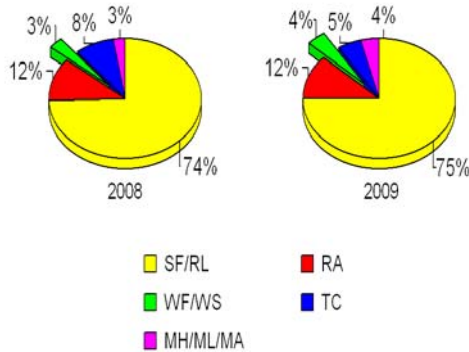


Residential # of Units Sold by Price Ranges
Jan 1 through Aug 31 For Each Year Reported



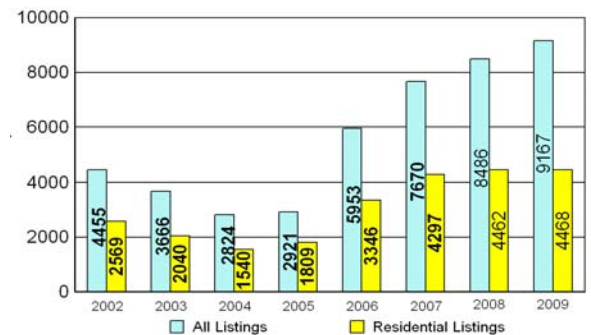
Residential Sales- % by Listing Type

Jan 1 through Aug 31 for each year



List Type	#/Sales			Average Price		
	2008	2009	%/Chg	2008	2009	%/Ch
SF	1254	1160	-7%	223,305	190,842	-15%
RL	11	9	-22%	174,856	175,969	1%
RA	199	188	-6%	385,743	305,585	-21%
TC	140	81	-42%	279,413	191,959	-31%
WF	39	43	10%	921,738	897,828	-3%
WS	14	19	36%	476,314	269,158	-43%
MH	43	59	37%	40,209	36,581	-9%
ML	42	22	-48%	108,309	102,605	-5%
MA	32	43	34%	187,277	156,388	-16%

Active Listing Inventory
As of Aug 31 Each Year



Active Listings	Now (Aug '09)	1 Yr Ago (Aug '08)	%/Chg	1 Mo Ago (Jul '09)	%/Chg
All Listing Types	9,167	8,486	8.0%	8,949	2.4%
Residential	4,468	4,462	0.1%	4,693	-4.8%